

ECONOMISTS LTD.

Haldimand County North Caledonia Employment Lands Feasibility and Servicing Study – Phase 3 Draft Findings

In association with:



June 2025

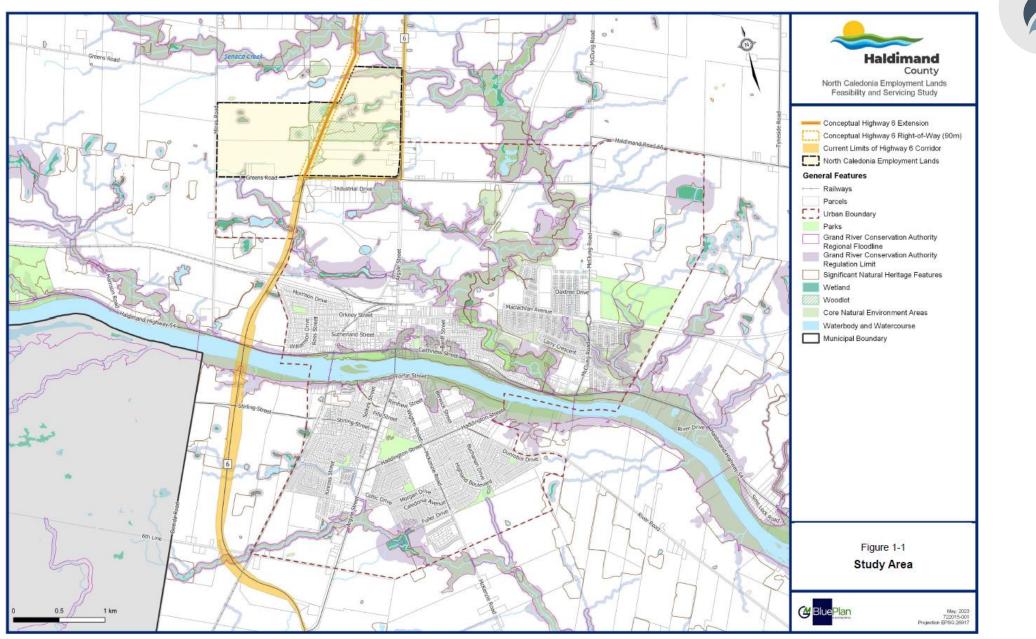
EDT-02-2025, Attachment 2

Contents



- Summary of Study Phases
- Planning for the New North Caledonia Employment Area
- Ontario Practices on Industrial Land Development, Sales and Marketing
- Marketing Tools and Strategies
- Covenants
- O.P. Policy Directions
- Next Steps

Study Area



Summary of Phases 1, 2, & 3



Phase 1: Site Evaluation and Servicing Strategy (completed May 2023)

- Assessed development potential through site constraints, infrastructure, market position, and costs.
- Identified target sectors, labour force needs, and servicing requirements.

Phase 2: Financial Analysis and Business Planning (completed August 2024)

- Phase 2 found traditional servicing financially unsustainable, leading to alternative developer-led models that reduce County costs.
- Scenario 1A interim municipal water with private wastewater offers the most practical path, supporting industrial uses without full servicing.

Phase 3: Implementation and Land Management (Ongoing)

• The final phase translates the strategy into action, offering recommendations for land administration, marketing, partnerships, and Official Plan (O.P.) policy direction.

Planning for the New North Caledonia Employment Area

Revised Range of Employment Uses Under the PPS, 20242025, Attachment 2



Rural Employment Area

- Support uses not requiring services.
- Opportunity to direct truck parking to appropriate areas.
- Open storage and laydown yards.
- Limit employment supportive uses.
- Prohibit major office uses.

EMPLOYMENT AREAS



Goods Movement

- Permit a range of Goods Movement uses.
- Maintain large parcels.
- Permit employment supportive Uses that support the cluster.
- Protect goods movement corridor linkages.
- Permit major office uses related to the sector.
- Removed from residential and major retail.



General Employment

- Support a diverse industrial base.
- Reduce the permissions for industrial uses that are goods movement.
- Limit employment supportive uses.
- Prohibit major office uses.
- Removed from residential and major retail.

* Excludes offices and stand-alone retail that are not a part of the primary function of Employment Areas.

North Caledonia Target Sectors



Construction



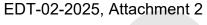
Distribution and Logistics



Light Industrial



S.W.O.C.





Development of Dry Industrial Park in North Caledonia

Strengths Proximity to Highway 6, Hwy 6 Extension, Airport Large vacant land sites with suitable configuration Minimal land use conflicts Proximity to the City of Hamilton, Brantford Competitive cost of land, and lower operations cost Lower environmental impact Availability of affordable housing options S.W.	Weaknesses Certain industries that rely on wastewater / effluent treatment need to be excluded Encumbered access to 400-series Highway
<i>Opportunities</i> Possibility to market as a hub / cluster for water-only dependent industries Possibility to partner with Research institutes, surrounding regions	Challenges Competition with larger urban centres and amenities including transit coverage for labour force access Development of infrastructure – water, roads, energy, etc. Possible limitations on marketing efforts

Ontario Practices on Industrial Land Development & Marketing

Examples of Water-Only Industrial Parks Case Studies and Key Take-aways

- Ramara Industrial Park (Simcoe County) Initially water only eventually waste water management through on-site septic systems.
- Colborne Industrial Park, Northumberland County Serviced with a water system and a small part of the industrial park has wastewater services. Communal sanitary servicing on the remaining area leading to more businesses locating in the area.
- Elizabeth-Kitley Industrial Park, Leeds and Grenville Dry industrial area Private well and septic systems.

Marketing Strategies

Key Messaging



- Vision for industrial park including mix of uses, key sectors of interest, public amenities available.
- Good accessibility Proximity to airport, Access to Highway 6 and GTHA / GGH markets.
- Flexibility of zoning, flexibility of lot size.
- Competitive industrial tax rates.
- Intent to promote and attract investment that is environmentally sustainable.
- Include community profile, messaging and possibly testimonials from existing businesses that promote the community.

Policy and Strategic Directions

Official Plan Policy Directions Land Use



- Required to be consistent with the Provincial Planning Statement, 2024 (e.g., definition of Employment Area)
- 2. Vision, Goals and Objectives to support implementation of the recommended framework
- Designate the Employment Lands "Industrial", which is an existing land use designation established by the Official Plan
- 4. Apply a Holding Symbol through the Zoning By-law to ensure that development proceeds in an orderly and phased manner
- 5. Apply a site-specific policy that establishes certain development criteria, conditions, and expectations

Official Plan Policy Directions Phasing and Permitted Uses

- Phasing Based On:
 - Servicing
 - Utilities
 - Transportation
 - Technical Studies (e.g., Natural Heritage, Archaeology)
- Permitted Uses:
 - Permit Legally Existing Uses Only (for now)
 - Permit broad land use categories that may be further specified through the implementing zoning by-law
 - Permitted Use Categories: Agri-business, Distribution and Logistics, Construction (construction materials, sales, rentals, etc.)

Official Plan Policy Directions

Implementation

- Employment Density Targets
 - County-wide target of 15 jobs per developable hectare
 - Important to recognize the outcome of this Study
 - Continue to monitor and update as needed
- Encourage consultation between a range of interested parties, including landowners, the County, agencies, and Indigenous communities, among others.
- A range of required studies may be appropriate to ensure that development of the Employment Lands proceeds in an orderly and appropriate manner.
- There may be certain incentives and actions undertaken by the County to support the long-term success of the Employment Lands

Official Plan Policy Directions

Covenants in Industrial Development



- Infrastructure Commitments: Municipalities can require developers to install and maintain essential infrastructure (e.g., septic systems, fire protection, and road improvements).
- **Phased Development and Servicing Upgrades:** Covenants can mandate future utility enhancements once certain development milestones are reached.
- Environmental and Maintenance Standards: They can enforce regular maintenance and environmental safeguards for all private systems.
- Land Use and Zoning Restrictions: Covenants can restrict development to industries that align with the intended "dry" industrial use.

Questions?

17