Major Festival & Event Enhancement Grant Program – Five-Year Summary (2015-2019)

Group: Caledonia Agricultural Fair

Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2015						Not yet eligible to apply
2016	\$10,000	 Increase attendance Sunday due to enhanced programming (Super Dogs, Monster Trucks) Increase marketing budget to promote event to a larger geographical area (tv, web ads) 	No - Due to weather		 Monster Trucks had to be cancelled As a result of booking Super Dogs, there was increased promotion of the event through the Super Dogs website/social media presence 	
2017	\$10,000	 Increase marketing budget to promote event to a larger geographical area (Today's Parent) Celebrate Canada 150 with Canadian Content (Great Canadian Fiddle Show, Lumberjack Show, etc.) 	Yes		 Near record-setting attendance (approx. 25,000 people) Exceeded goal of increasing overall admission by 15% Quantitative measurement available through 'gate' receipts 	
2018	\$10,000	 Increase marketing budget to promote event to a larger geographical area (CHCH) Book higher-profile entertainment 	No – Due to weather		 Sunday attendance down 10% (rain); did not meet attendance projections in application However, overall attendance did match 2017 Promoted using CHCH and added increased marketing in Hamilton and Norfolk/London Snapd. Decreased focus on print media Yes and No – Despite rainy Sunday there was only a slight decrease in attendance. Believe those who attended did so to see quality entertainers 	
2019	\$10,000	 Increase marketing in Hamilton, Niagara and the GTA Increase attendance by booking higher-profile entertainment 				

Group: Caledonia Canada Day

Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2015	\$10,000	 Increase attendance due to increased organizational capacity Sound transmission to Old Mill site, larger children's entertainment area, upgrade entertainment on main stage, security 	Yes	Yes	 Increased attendance in children's area; more adults watching children perform Added fireworks to show Upgraded entertainment, more attractions in children's area Added security; enhanced safety measures 	
2016	\$10,000	 Upgrade main stage entertainment Increase marketing and signage Enhance children's area Increase parade promotion Security 	Yes Yes Yes	Yes Yes	 Unanticipated draw of the headlining band (higher attendance than expected) Large number of children in attendance 	
2017	\$10,000	 Main stage entertainment (two stages combined into one) Marketing of Canada 150 Celebration More bouncers and rides in children's area; increase in paid L'il Monkey staff to supervise Increase number of bands in parade 	Yes Yes Yes Yes	Yes Yes	 More costly than anticipated; still successful Extra space at Fairgrounds made this possible Larger crowds for the parades 	Event moved to Caledonia Fairgrounds from Kinsmen Park
2018	\$10,000	 Expand Car Show New signs, website More child entertainers Fairground venue 	No No	Yes Yes	Daytime participation lower that anticipated due to extreme heat	
2019	\$10,000	 Further expand Car Show Additional signage, website Use of Kin Hall for display of memorabilia More child entertainers 				

Group:	Christmas in Caledonia	ì
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Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2015						 No application submitted
2016	\$5,000	Increase the number of marching bands	Yes			
2017	\$5,000	 Increase the number of marching bands Rental of floats for Santa and Mrs. Claus 	Yes			
2018	\$5,000	Light-Up Night Venues – Kinsmen Park, Fairgrounds – increase sound		Yes		
		Committee Administration		Yes		
		3. Bands and floats		Yes		
2019	\$5,000	 Enhance bands and marching performers Rental of Floats 				
		3. Signs and banners4. Promotion				

Group: Caledonia Victoria Day	Group:	Caledonia	Victoria	Day
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Year	Value of Grant		Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2018	\$5,000		Entertainers Production Costs Marketing and promotion	N/A	N/A		New event in 2018;
019	\$5,000	1. 2.	Enhance live streaming, audio and video Increase advertising – traditional, digital and social media	N/A	N/A	 Event cancelled due to weather; rescheduled and cancelled again Fireworks added to the Canada Day Celebration. 	

Group: CayugaFest

Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2015	\$10,000	 Increase promotion of event Enhance performers – parade and attractions 	Yes	No, Yes	 Increased promotion through Moose FM, full-page ads in Sachem and Haldimand Press To keep costs down, bands not hired for parade, attractions in Kidz Zone were increased 	
2016	\$10,000	 Expand print advertising to include Simcoe Reformer, Turtle Island News, Hamilton Spectator and Brantford Expositor Expand radio advertising to include Country 92.9, 97.7 Hitz FM and 1050 am sports radio Enhance attractions in Kidz Zone Add band to parade 	Yes Yes Yes No		Band cancelled prior to event	
2017	\$10,000	 New attractions in Kidz zone Addition of Water Show Addition of Tennis Tournament Rental of new stage – enhance sound, performances Addition of internet and flyer campaign 	Yes No No Yes	Yes	 Many families Did not occur due to planning issues Did not occur due to planning issues Yes – better sound = better show; more professional Overall decrease in attendance 	
2018	\$10,000	 Enhance Kidz Zone to attract more families (parents and grandparents) Increase marketing in hopes of increasing attendance by 10% Upgrade entertainment, better headliners 	Yes	Yes Yes Yes		
2019		or opposed amendment, some medimore	. 55			Event cancelledGroup intends to re-launch in 2020

Group: Cayuga Light Up Night & Parade

Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2015	\$5,000	 Add bands to parade Website development Marketing/advertising 	Yes Yes Yes		Attracted more participantsSanta arrived with a team of horses	
2016		 Enhance entertainment during parade and light up night activities Enhance advertising (print, Facebook, website) Santa float Equipment rental – portable washrooms Design, display and decorations 	Yes Yes Yes	Yes Yes		
2017	\$5,000	 Additional Entertainment Marketing/Advertising Equipment Rental Design, display and decoration 	Yes Yes	Yes Yes		
2018	\$5,000	 Upgrade entertainers during light up Marketing/advertising Enhance performers and bands in parade Equipment Rental - heaters 	Yes Yes Yes	Yes		
2019	\$5,000	 Pyrotechnic show Enhance lighting, fencing, heaters 	Yes		As a result of Library/Fire Hall demolition in Village Green, pyrotechnics had to be cancelled	

Group: Dunnville Agricultural Fair

Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2016	\$10,000	 Rental of grandstand Rental of portable washrooms Rental of lighting 	Yes	Yes Yes Yes	Held at Dunnville Airport	
2017	\$10,000	 Rental of grandstand, bleachers, tents, tables, lighting Addition of demolition derby and truck and tractor pull 	Yes	Yes	 Also added medical and security personnel Hired sound company Added chuck wagon races 	
2018	\$10,000	 Increase number of tents for displays, exhibits, etc. Increase number of demonstrations, encourage interactive opportunities Increase marketing and publicity – Snapd, local and surrounding papers 	Yes Yes	Yes/No Yes/No	 Moved back to Lions Park; unable to support larger event Tents which were rented deemed unsafe by County; demonstrations and education venues had to be condensed Increased marketing on Facebook, Twitter and six websites 	
2019	\$5,000	 Tent rental to avoid previous issues Demonstrators and supplies Marketing/promotion 	Yes Yes	Yes		

Group:	Dunnville	Mudcat	Festival
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Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2015	\$10,000	Enhance advertising Additional entertainment	Yes Yes	Yes	 Increased radio advertising – KXFM, Giant FM and sister stations Additional marching bands hired 	
2016	\$10,000	 Enhance parade participants Upgrade entertainment for adults and children's areas Increase marketing 	Yes Yes Yes		 Eight bands participated in parade Radio ads on Giant FM, KXFM, Astral Radio; print ads in local and surrounding newspapers 	
2017	\$10,000	 Increase advertising in different mediums such as website, Facebook, Twitter Upgrade entertainers in Wingfield Park More rides and entertainers for kids area 	Yes Yes Yes			
2018	\$10,000	 Addition of two new events – Beer and Wine- Tasting in Central Park Blues Crawl on Queen Street 				
2019		Redesign of Blues Crawl	Yes	Yes		

Year	Value of Grant		Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2015	\$5,000	1.	Increase advertising	Yes			
		2.	Enhance entertainment	Yes			
2016	\$5,000	1.	Increase in marching bands	Yes		Additional marching bands added	
		2.	Increase advertising	Yes		Added radio promotion – Giant FM	
		3.	Santa's float			·	
2017	\$5,000	1.	Upgrade marching bands	Yes		Advertised on Moose-FM & Giant FM	
		2.	Additional radio advertising	Yes			
2018	\$5,000	1.	Bands			Advertised on Grand, Giant FM, KX FM,	
		2.	Increase radio advertising, print advertising			County 89, and in Curious Tourist Guide	
2019	\$5,000	1.	Change in venue for light-up required new tree		Yes		Light-Up moved to Waterfront
			location, trailer hauling				Park
		2.	Fireworks display	Yes			

Group: Hagersville Rocks

Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2016	\$10,000	 Increase advertising Upgrade talent and artists 	Yes Yes		Slight increase in attendance	
2017	\$10,000	1. All Canadian Line-Up for Canada 150	Yes		Slight increase in attendance	
2018	\$10,000	Event to grow into two nights, requiring additional talent and production	Yes	Yes	Event remained a one-day eventSlight increase in attendance	
2019	\$10,000	 Enhance security (AGCO, OPP request) Upgrades to lineup and production 	Yes	Yes	Slight increase in attendance	

Group:	Hagersville	Santa	Claus	Parade
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Year	Value of Grant		Proposed Enhancement	Increased Attendance	Increased Organizational Capacity		Other	Additional Comments
2016	\$5,000		Float Rentals	Yes		•	Additional float added	
		2.	Increase number of marching bands	Yes		•	Marching band from Burlington a draw	
2017	\$5,000	1.	Additional marching band				-	
		2.	Buskers					
		3.	Additional floats					
2018	\$5,000	1.	Additional marching bands and floats	Yes				
2019	\$5,000	1.	Additional marching bands and floats					

Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2015	\$5,000	 Higher profile entertainment Additional attractions 	Yes			
2016	\$5,000	 Additional live entertainment Production/equipment rentals Increase activities for smaller children 	Yes	Yes Yes	Bigger audience at the stage	
2017	\$5,000	 Add second stage for children's entertainment Increase production as a result of # 1 	Yes	Yes	 Local musician Mark LaForme—a fan favourite—and an illusionist Increased number of inflatables – less crowding 	
2018	\$5,000	 Increase entertainment – wandering buskers Upgrade level of entertainers 	Yes Yes	Yes	Added security in park overnight	
2019	\$5,000	 Kids craft tent and attendant Headline entertainment Enhance car show 	Yes Yes	Yes		

Value of Grant	Proposed Enhancement	Increased Attendance	Increase Organizational Capacity	Other	Additional Comments
\$5,000	 Celebration of Canada 150 – to include musical performers, children's performers Rental of production equipment Fund-raising initiatives 	Yes	Yes Yes	 Helped cover the cost of fireworks Fund-raising dinner and volunteer recruitment allowed for media advertising 	One-time event
	Grant	\$5,000 1. Celebration of Canada 150 – to include musical performers, children's performers 2. Rental of production equipment	Stant Attendance	Stant Attendance Organizational Capacity	Stant Attendance Organizational Capacity

Group:	River	Arts	Festival
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Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2018	\$5,000	 Exhibition Supplies – easels, hangers Update branding and online presence Promotional Materials Production equipment rentals Increase workshops, hosts and performers 	Yes Yes Yes	Yes Yes Yes	 Used to promote events Promotions caught people's attention – increased focus on the events Enhanced quality of show 	
2019	\$5,000	 Increase children's activities Marquee performances x 2 Signage Production costs - heaters 	Yes Yes Yes	Yes		

Group: Selkirk GasFest

Year	Value of Grant	Proposed Enhancement	Increased Attendance	Increased Organizational Capacity	Other	Additional Comments
2016	\$5,000	1. Inflatables	Yes			
		2. Add band to parade				
		Marketing and advertising	Yes			
2017	\$5,000	Increase inflatables	Yes		Free activities included: inflatables, birds of	
		Add laser tag and birds of prey demo	Yes		prey demo, laser tag, Friday Night movie in the	
		3. Add band to parade	Yes		park and live bands	
		4. Marketing and advertising	Yes			
2018	\$5,000	1. Inflatables	Yes			
		Enhance entertainment for families	Yes			
		3. Add more to parade	Yes			
		4. Marketing and advertising	Yes			
2019	\$5,000	Enhance/increase entertainment	Yes			
		2. More/different entertainers for children	Yes	Yes		
		3. Advertising	Yes			